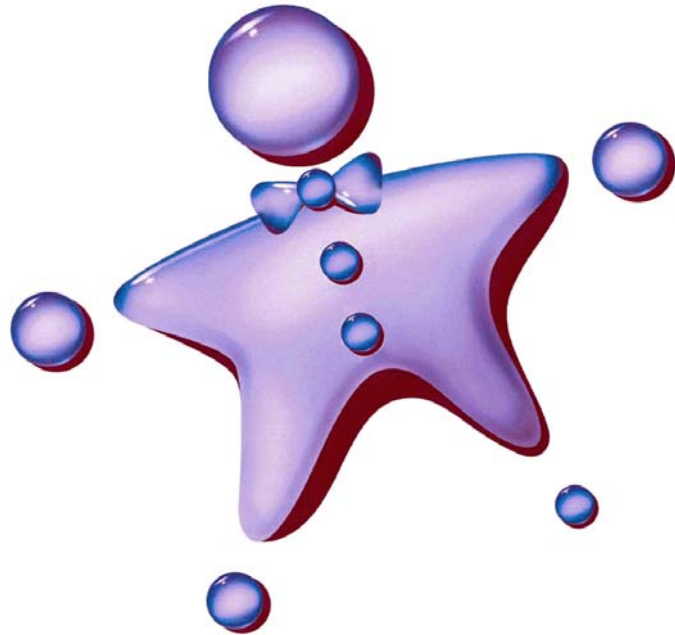


GOCCE DI VINO



"to get success, the wine has to come back to its traditions ..."

by Gocce di Vino Staff

THE OPPORTUNITY

Our mission is to propose the best Italian wine on foreign markets.

Gocce di Vino is mainly focalising on the following markets:

- China: 1.284.530.000 potential consumers
- New EU countries: 75.000.000 potential consumers
- High quality hotel chains throughout Europe
- High quality restaurants in Northern Europe

Becoming a Gocce di Vino Client means:

- Receive a proposal tailored on each typical needs, considering distribution methods, tastes and preferences of final consumers and the way of life of each country.
- Get own selection of Italian wines, chosen among:
 - Red, white and sparkling;
 - Native and international grapes;
 - Piedmont, Veneto, Tuscany, Sicily and all other regions wines.
- Having only one commercial partner able to propose all the different Italian wines.
- Guaranteed delivery to Client's premises
- Avoiding huge stocks, thanks to few days notice and our short delivery terms

Gocce di Vino can help in improving your selling with:

- Supply of Italian traditional cheeses and salami to enhance tasting of our wines
- Continuous renewing of your wine list
- brochures introducing our wines and their territories
- supports in arranging thematic events linked to wine tasting



www.goccedivino.it

ITALIAN WINE CERTIFICATIONS

The wine is classified in three categories:

- I. Table Wines (Vini da Tavola), which are split in two sub-categories:
 - VTD - Table Wine
 - IGT - Table wine from typical geographic area
- II. Quality wines produced in a definite region, which are divided in:
 - DOC - Denomination of Origin Certified
 - DOCG - Denomination of Origin Certified and Guaranteed
- III. Special wines (Vini speciali), including aromatized and liquorous wines.

ITALIAN TRADITIONAL FAMOUS GRAPES

Red Wine

- Barolo
- Barbaresco
- Nebbiolo
- Barbera d'Alba
- Dolcetto d'Alba
- Merlot
- Cabernet Sauvignon
- Raboso
- Chianti
- Brunello di Montalcino
- Primitivo di Manduria
- Negroamaro
- Nero d'Avola
- Syrah

White Wine

- Roero Arneis
- Gavi
- Pinot Grigio
- Chardonnay
- Muller Thurgau
- Tocai
- Vernaccia di San Gimignano
- Spumante
- Prosecco di Valdobbiadene
- Cartizze
- Vin Santo
- Moscato Passito

OUR PROPOSAL

- Our target: facilitate matching between segmented supply of small Italian producers and growing demand from foreign markets.
- Continuous monitoring of the Italian wine market to guarantee always an updated offer
- Wide range of labels from all the different Italian regions (Tuscany, Piedmont, Veneto, Sicily, Apulia)
- Quality and genuineness guaranteed, all our wines are certified DOCG, DOC or are important and finest IGT's.
- Several producers for all major Italian wines enable us to guarantee any desired supply
- All the supply shall be delivered in one stock at an agreed location, in Italy or abroad
- Strong commercial relationships and knowledge of the Italian wine market enable us to propose a very convenient and wide offer.

CONTACTS

- Registered office: Via Gigante, 44
20025 Legnano (MI)
ITALY
- Staff Gocce di Vino: Valter Caccia
Elisa Monticelli
- Web site: www.goccedivino.it
- e-mail: info@goccedivino.it

